

## We take the confusion out of Medicare!

Do you feel like you're constantly being bombarded by commercials, mailings and phone calls from companies year-round touting they have the BEST INSURANCE?

We understand how easy it is to feel overwhelmed by so many options and we want to help make the process easier.

## We do the research for YOU!

**At no cost to you,** we provide various options tailored to your individual needs so you can feel assured you have the best plan.

Individual Insurance (ACA)
Group Insurance
Medicare Supplements
Medicare and Medicaid
Advantage Plans
Prescription Drug Plans
Long Term Care
Life Insurance
Tax Deferred No Risk Annuities



The Stark & Associates team are excellent at making navigating the Medicare jungle a walk in the park. They are really knowledgable, dependable, and a pleasure to work with. I recommend them to everyone I know getting ready to go on Medicare. This company is the best!!

- ANDREA STANLEY

Transitioning my elderly mother to a care facility required a lot of legwork in regards to her insurance needs. I don't know what I would have done without the Stark team who were professional, super responsive and knowledgeable. They not only answered all of my questions, they made invaluable suggestions. Thank you so much.

- LISA WANO

This group is the best! I have been with them for 7 years and each year they analyze my medications, do a comparison and email me findings - saving me approximately \$800 last year alone! THEY CONTINUE TO PUT ME FIRST,

thanks y'all! Highly recommend!!

- SHIRLEY DURRANT

This team has a wealth of knowledge about government and private insurance. They have been a great help to our residents and go above and beyond to assist me with them as well. What they do, they do from the heart, and that's what makes them the best in the business.

- MARVIN LEVINE

All I can say is thank you!

Unexpectedly my brother and I started caring for our father after multiple medical issues with surgeries. We battled for months with his insurance for care. Within 2 days the team at Stark & Associates helped me get him on the proper Medicare plan. We are so thankful for your help and patience.

- LINDSEY FRANQUI

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STARK & ASSOCIATES INSURANCE

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## WHAT MAKES US DIFFERENT?

We are Brokers who represent over 50 companies specializing in insurance for seniors. We offer unbiased options to create a plan custom fit to your individual needs. We pride ourselves on our **customer service** and the **relationships** we have developed with our clients and local businesses.

Working for you year-round, we connect with you during your Annual Enrollment period to make sure your plan is still the most effective for the next year.

In addition to helping file claims to Medicare, Medicaid and insurance companies, we consistently strive to find additional ways to help our customers.

We place the calls to doctors, hospitals, pharmacies, insurance companies, Social Security and Medicare so you don't have to. **Let us do the work for you!** 



## **OUR PROCESS**

- 1. **WE LISTEN** to what is important to you.
- **2. WE ASSIST** with the registration for Medicare and Medicaid.
- **3. WE COMPILE** a list of doctors, hospitals and medications and we confirm they're covered under your plan.
- 4. WE INQUIRE about other benefits that may be helpful to you such as dental, vision, transportation, gym and over-thecounter aid.
- **5. WE RESEARCH** available plans and present you with a couple of options when we meet.



- Individual Insurance (ACA)
- Group Insurance
- Medicare Supplements
- Medicare and Medicaid Advantage Plans
- Prescription Drug Plans
- Long Term Care
- Life Insurance
- · Tax Deferred No Risk Annuities

CALL US TODAY TO SCHEDULE AN EDUCATIONAL PRESENTATION FOR YOUR ORGANIZATION